	<p>HILTRON GMBH Stuttgarter Strasse 4 71522 Backnang, Germany Tel.: + 49 (0) 7191 962660 Fax: + 49 (0) 7191 970022 VAT No. DE 12822829</p>
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Commercial Terms and Conditions

Terms of Delivery:

The prices for delivery are understood EXW, Backnang according to INCOTERMS 2000.

Payment Conditions:

70% of the contract amount after successful design against presentation of commercial invoice.
30% of the contract amount after successful site acceptance testing against presentation of commercial invoice.

Invoices to be paid within 30 days net plus V.A.T.

Delivery Times:

6 weeks after receipt of purchase order.
Includes all hardware and design

Validity of the offer:

Our offer is valid for 60 days.

Warranty:

12 months after delivery EXW Backnang. The warranty applies to the delivered hardware only. It includes free of charge repair of all equipment. Damages due to lightning or non-professional use of the equipment are excluded.


Software is subject to EULA (End User License Agreement) attached hereto.

Services:

1) Software Design

- Design of a demo version of the M&C software
- Shipment of the demo version (or presentation) to the customer
- Approval by the customer
(may result in acceptance or redesign)
- Redesign of the demo version according the customer requirements
- 2nd Shipment of the demo version (or presentation) to the customer
- Final written approval by the customer
(After final approval all modifications additionally required by the customer will be charged)
- Creation of final software version of M&C software

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2) Installation

The installation of all equipment and the cabling is carried out by In case the customer for the installation he shall confirm that system is ready for commissioning.

3) Commissioning

- Commissioning of M&C System
- Installation of a remote client on the existing Windows XP customer PC
- Pre-testing

4) Acceptance Testing

- An acceptance test procedure will be prepared and shipped 2 weeks prior to acceptance testing for approval by the customer
- The acceptance tests will be carried out according to this procedure.
- The acceptance testing shall be carried out directly after commissioning

5) Acceptance Protocol

The result of acceptance testing shall be an acceptance protocol to be signed by both parties. There are three cases:

- i) Acceptance without remaining items
- ii) Acceptance with minor remaining items. Minor remaining items are small faults which do not prevent the customer from controlling the system properly
- iii) Rejection of acceptance due to major items. Major items are faults which do not allow safe control of the equipment by Visionic.

In case of ii) or iii) a time schedule for removal of the faults has to be agreed.

In case of failures in an equipment driver, HILTRON has to deliver a modified driver. The installation of the driver has to be carried out by the customer. The same applies for scripts and other software modifications that can be installed by the customer after having attended a training.

The customer has two choices:

- i) Hiltron training course enables the customer to carry out these procedures on his own
- ii) The customer prefers to sign a maintenance contract and all on-site modifications are carried out by us.

All on-site missions of Hiltron personnel after acceptance signature will be charged according to a day rate to be agreed upon.

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